



COMPANY OVERVIEW

ArabianQS | A subsidiary of
Qualinsoft Technologies

TOPICS COVERED IN PRESENTATION :



Introduction to Audiences



Enterprise Solutions



Custom Software **Product** Development



IT **Manpower** Augmentation



Offshore Development Center (ODC)



Digital **Marketing**



Web Services

INTRODUCTION TO AUDIENCE :

ArabianQS – Thinking Beyond Tomorrow

We have remained as the go-getter since 2007, now stepped forward to kick start our business in the Gulf market, launched ArabianQS in this connection. ArabianQS is a subsidiary of Qualinsoft which is an offshore software development company with an excellent track record of delivering quality services across the globe within the stipulated time.

The company has penetrated deep in the American Market with the help of their marketing office at Houston, USA and Toronto, Canada.

QS technical center has provided many user friendly business solutions to clients across various business segment.

QS have executed around 250 projects from small website development to a huge server based business solutions.

The rapport with clientele has made us evolve a highly effective form of working Mechanism for rapid analysis, design, development, implementation, and maintenance of applications and customizing solutions.

Company Locations and Facilities

We are located at Khalid Bin Waleed Street, Jeddah,.Kingdom of Saudi Arabia and Development Centre at India's one of silicon valley Hyderabad, near Hightech city which is the prominent to all IT buzz.

We also have our presence through our business channel of marketing and sales office in United States of America and Canada to cater the services to clients locally in their regions.

ENTERPRISE SOLUTIONS

- An Independent ERP Consulting & Talent Sourcing Company.
- 1000 + person months of ERP project experience in Oracle and SAP
- Provides Leadership & Guidance to Minimize project risks, Step up implementation progress and Increase the success & value of the customer ERP project initiatives
- Assist clients manage every aspect of their ERP Initiative, from strategic planning to day-to-day operations

ORACLE OFFERINGS



PRODUCTS

Oracle e-Business suite
Reports
Forms, Personalization
Business Intelligence
XML Publisher



SERVICES

Consulting
Implementation
Customization and Enhancements
Support and Maintenance
DBA Services
Migration/Product upgrade
Independent validation or
verification
Staffing



BENEFITS

Real Cost Saving
Efficient and Easy operation
Better reporting to help
decision-making
Best Practices

SAP OFFERINGS

- End-to-End Implementation of mySAP Business Suite, SAP Netweaver & SAP BI/BO.
- SAP Application Maintenance Services
- SAP Version migration services for different SAP Products
- SAP System Audit with Pre & Post-Implementation Review
- Global Template Roll-out and Localization
- Modifications, Enhancements and Custom Development,
- SAP Testing



ERP STAFFING SOLUTIONS



Organizations need right people for their operations to manage their Enterprise Business Software

- ▲ IT: CIO, IT Head, EDP etc.,
- ▲ Business: Finance, Manufacturing, Sales, Purchase etc.,



ERP Service Providers need right ERP consultants with skills like

- ▲ Domain Expertise; Product Knowledge & Certification; Implementation Experience; Cultural Fitment; Relationship Management, Overseas Exposure etc.,



ArabianQS Talent Sourcing practice helps customers with right talent at the least time & effort for such requirements

VALUE PROPOSITION AND KEY DIFFERENTIATORS

- ▲ Critical Delivery Efficiency
- ▲ Technology Expertise
- ▲ Leadership Team
- ▲ Flexible Engagement Model
- ▲ Resource Factory with Cross Functional and Techno Functional Team

OUR CORE ERP STRENGTH AND VALUES

- ▲ Team with unique combination of skills, processes, passion and thrust to provide SAP consulting services.
- ▲ We put together a team of experts in SAP Consulting from technical and functional domains.
- ▲ We believe in timely Quality deliverables.

Our Values



- Honesty and Transparency
- Adhering to commitments
- Consistency through technology
- Excelling Together.....

CUSTOM PRODUCT DEVELOPMENT

There are millions of generalized software products available in the market to cater every business segment but those software application may not cater to unique requirements of your company. Are you looking for custom application to take care of your requirements? If yes,

QS development team have expertise in development of custom software products development with specialization in the following segment,

- Human Resource Management
 - a) With all the unique functionality to cater special requirements of KSA.
- Employee Management Portal
- Accounting Software
 - a) With all the supporting modules of Inventory, Accounts Payable, Accounts Receivable, GL and related financial reports.
- Customer Management Portal
- Vehicle Repairs and Management

IT MANPOWER AUGMENTATION

- ▲ Staff augmentation services are the perfect short-term or long-term arrangement to support your technology projects in a market where getting right resource at reasonable price is very difficult.
- ▲ IT staff augmentation services work as an extension to your existing staff. The personnel are certified professionals in their domain.
- ▲ Moreover, if what should be routine operations take up too much of your current IT staff's time or you are looking for an expert in a specific technology for a one-time project basis, augmented support can provide the experienced staff to accomplish your IT goals.
- ▲ This will help to avoid permanent employee responsibility
- ▲ The resources are available on site and as well as offshore to execute projects on time.



OFFSHORE DEVELOPMENT CENTER (ODC)

Offshore Development Center (ODC) acts as a virtual extension of our client's development teams. Offshore outsourcing offers you flexible and comfortable options to expand your software solution profile in the form of:

- ▲ Resourceful engineers
- ▲ Minimal Management time to procure IT staff
- ▲ Higher levels of productivity
- ▲ Overcoming time zone differences
- ▲ Command over language
- ▲ World-class infrastructure
- ▲ Experienced project managers
- ▲ Rate Flexibility
- ▲ Security and confidentiality
- ▲ Real cost savings
- ▲ Higher Return on Investments
- ▲ Total quality management process



We maintain global standards in process and policy implementation while delivering projects for you. Our ODC is connected to every client and a round-the-clock communication channel is established with the required bandwidth. With such assurances in place, our ODC seamlessly integrates with development team's world over.

ADVANTAGE ARABIANQS – ODC CONT..

ArabianQS is having a development center at a Hyderabad, this city has provided 60% of Indians working in silicon valley. The other advantages are as follows,

- ▲ **Cost Saving** - Fully loaded costs for offshore work and offshore development centers in India are 30-50 percent lower than those available onsite.
- ▲ **Faster time to market** - Time reductions result from 24/7 development cycles. Offshore development center rapid ramp-up through access to a large pool of resources and faster learning curves in some areas stemming from past experience.
- ▲ **High quality** – Due to availability of highly competitive resources, the quality of work will be excellent.
- ▲ **Highly Experience** – Hyderabad is the hub of IT resources; you will get highly experienced resources in all domains.
- ▲ **Greater value** – many companies are leveraging the technical expertise of Indian resources for activities such as R&D.
- ▲ **Availability** – All the resources are available at KSA timing.
- ▲ **Data Security** – The resources will be working directly on client server using VPS access.
- ▲ **Onsite Availability** – If required, the resources will be available in KSA for project requirement gathering or training of users.

DIGITAL MARKETING/SEARCH ENGINE OPTIMIZATION

- ▲ One of the major marketing tools nowadays is **Digital Marketing** that involves electronic media like computers, mobiles, laptops and also digital boards for the branding purpose
- ▲ QS are into the most versatile ways of promoting digital marketing by using our strong SEO services, PPC, SMO, CO and ORM strategies.
- ▲ Guaranteed top ranking in Major search Engines like Google, MSN, Yahoo and Bing
- ▲ We will ensure lead generation through website by placing the site on top of search engines with relevant keywords.



WEB SERVICES

Our professional web designers have designed and developed websites and portals for several clients across the globe. As a part of the website designing, our designers would create a new website outlook for an affordable cost.

- ▲ Responsive Website – Accessible perfectly from Desktop, laptop and smart phones
- ▲ Content Managed Websites – Any layman can modify the content, pages and images from the backend.
- ▲ Multi-lingual Websites
- ▲ E-Commerce Website – Online shopping Cart with all the high end functionality. We specialized in the following domain
 - Automobile Parts
 - Sports Garments
 - Antique Online Bidding Portal
 - Cart/helicopter Leasing
- ▲ Custom Portal Development with employee and Customer Management
- ▲ Recruitment and Career Resource Portal
- ▲ Hospital Web portal with online appointment system.
- ▲ Hotel Web portal with online booking and availability of rooms



CONTACT US DETAILS

QS Arabia

Office: Khalid Bin Waleed Street
Jeddah 23531.

Kingdom of Saudi Arabia

Landline: 12 61 45 808

Mobile: 050 474 8329

Mail: info@arabianqs.com



*** Thanks ***

